

CHRISTOPHER J. ASTERINO

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QUALIFICATIONS BRIEF

Chairman & CEO of Asterino & Associates, Inc., a provider of comprehensive billing and medical practice management services to physicians and healthcare systems.

A results oriented, hands on leader with over 22 years of healthcare and business experience combined with excellent problem solving and communication skills.

MEDICAL PRACTICE MANAGEMENT

- Extensive experience in billing and collecting healthcare receivables.
- Seasoned provider of practice management services that have consistently created value in medical practices.
- Experience in the daily management and supervision of 115 healthcare professionals, 18 medical specialties inclusive of 270 physicians with annual operating revenue in excess of \$37,000,000.

BUSINESS MANAGEMENT

- Proven reputation of operating medical billing companies that have excelled in customer service and produced solid and consistent earnings growth.
- Seasoned manager of multiple businesses. Experience in the daily operations of multiple entities operating in different industries and locations.
- Successful at establishing and implementing the start-up of businesses in the pharmaceutical industry, medical profession, real estate industry, restaurant industry and the legal and accounting professions.
- Knowledgeable and proficient at mergers and acquisitions, including assessment, negotiation and consolidation of the acquired entity.
- Effective at marketing techniques that have consistently increased market share in a variety of industries.

IT MANAGEMENT

- Implemented and supervised the outsourcing of data entry, charge entry and payment posting (via the Internet) to personnel in Madras India and Rawalpindi Pakistan.
- Post acquisition consolidation of multiple hardware and software platforms. Integration of newly acquired IT into corporate platform.

PROFESSIONAL SUMMARY

CHAIRMAN & CEO Asterino & Associates, Inc. Scottsdale, Arizona	Current
PRESIDENT & CEO Asterino & Associates, Inc (Albany, N.Y.) Medical Billing Services of Nevada, Inc. Medical Billing Services of Arizona, Inc. Doctors Billing Services, Inc. (San Jose, CA)	1995-2000 <i>(Resigned)</i>
FOUNDER & PRESIDENT North Medical Pharmacy, Inc. Syracuse, New York	1991 – 1995 <i>(Business sold)</i>
VICE PRESIDENT Asterino & Associates, Inc. Albany, New York	1987 - 1995 <i>(Business sold)</i>
NATIONAL SALES MANAGER I.J.S. Fabrics, Inc. New York, New York	1984 - 1987
PRODUCTION ASSOCIATE NBC Sports New York, New York	1983 - 1984

MEMBERSHIPS & AWARDS

- Member - Healthcare Financial Management Association (HFMA)
- Member - Medical Group Management Association (MGMA)
- March of Dimes - Chairman, Board of Directors, 1994 (Northeastern N.Y. Chapter)
- March of Dimes - Board of Directors, 1992,1993 (Northeastern N.Y. Chapter)
- Ironwood Village Condominium Association – President, 2005 - Current
- NCAA Division III Lacrosse All-American (Ithaca College)
- Scholastic High School Lacrosse All-American (New York State)

EDUCATION

B.B.A. - SCIENCE Ithaca College Ithaca, New York	December 1984
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